



Capability Statement

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Executive Summary

Overview of Weld East

Weld East is a leading Australian provider of specialised welding and fabrication solutions, serving industries that demand precision, quality, and durability in every project. Established with a commitment to excellence, Weld East has become a trusted name in the welding and fabrication sector, known for its skilled craftsmanship, cutting-edge technology, and unwavering dedication to safety.

Our company operates from a state-of-the-art facility that is designed to support projects of all sizes, from small custom fabrications to large-scale industrial solutions. Through our focus on innovation, customer satisfaction, and sustainable practices, we have built lasting relationships with clients across diverse sectors, including mining, construction, marine, and energy.

At Weld East, our approach combines deep technical expertise with a commitment to quality that permeates every aspect of our business. Our team of experienced welders and fabricators brings a wealth of industry knowledge, ensuring that every project is executed with precision and care. We understand that in industries where durability and performance are non-negotiable, our clients need more than just a service provider; they need a partner who shares their values and understands their challenges. With this pursuit in our core, we have grown our reputation for delivering high-quality, tailor-made solutions that meet the exacting standards of our clients.



Mission and Vision

Our mission at Weld East is simple: to set the benchmark for quality and reliability in the welding and fabrication industry. We are driven by a vision of continuous improvement, where each project strengthens our expertise and reinforces our commitment to safety and excellence. Weld East operates under a set of core values that define who we are as a company.



Core Values

Accountability

We take ownership of our work and its outcomes. When we make a commitment, we deliver on it — and if something isn't right, we own it and we fix it. Our word carries the same integrity as our products.

Respect

We treat our people, clients, and partners with fairness and consideration. From apprentice to engineering lead, every voice is heard and valued — it's how we build strong relationships and stronger outcomes.

Kindness

We look after our team and engage honestly with our clients. By supporting each other through every challenge, we've built a workplace — and a business — that people trust.

Excellence

We strive for the best in everything we deliver — on time, on spec, and on budget. Continuous improvement is built into how we work, so every project raises the standard for the next.

Company History

Founding and Growth

Established in 1982, Weld East Metal Fabricators has been a cornerstone of the Australian metal fabrication industry. From its humble beginnings, the company has grown into a powerhouse, renowned for its commitment to quality, innovation, and customer satisfaction.

The 1990s marked a period of significant expansion for Weld East. The company expanded its operations to cater to a diverse range of industries, including mining, transportation, oil and gas, agriculture, and civil construction. This strategic move solidified Weld East's position as a leading provider of custom metal solutions.

As the new millennium dawned, Weld East embraced technological advancements. By investing in state-of-the-art equipment and processes, the company further enhanced its efficiency and precision, delivering superior products to its clients.

Today, Weld East continues to thrive, serving both large corporations and small businesses across Australia. The company's success is a testament to its dedicated team of skilled professionals, its unwavering commitment to quality, and its ability to adapt to the ever-evolving needs of its clients.

Leadership Team



Flavio Bruni
General Manager

Flavio Bruni is an accomplished executive focused on driving operational excellence, strategic growth, and high-performance cultures. With a proven track record in leadership across diverse industries, he excels at aligning organisational strategies with outcomes, leveraging team insights for effective problem-solving, and fostering a culture of continuous personal and professional development. Flavio combines a practical, results-oriented approach with a commitment to mentoring, ensuring both team and company success through sustainable and strategic growth initiatives.



Les Lewis-Lambkin
Workshop Manager

Les brings over 14 years of expertise to the fabrication industry, having embarked on his professional journey with Weld East in 2010 as an apprentice. Completing his apprenticeship in 2013, he demonstrated exceptional growth, earning promotions to Leading Hand and later Workshop Supervisor in 2018.

In 2020, Les played a pivotal role in establishing a dedicated fabrication workshop at Wells St, Bellevue. This facility focuses on steel, aluminium, and stainless steel work, showcasing his ability to manage complex projects.

Known for his effective leadership style, Les excels at guiding his team to achieve precision and excellence in their work. His dedication to quality and collaborative approach highlight his contribution to Weld East Fabricators' continued success.



Chris Houlgrave
Technical Manager

Chris Houlgrave is a highly skilled mechanical designer with a solid background in design, engineering, and customer relations. Proficient in SolidWorks design, drafting, and reverse engineering, he brings expertise in 3D modelling, scan processing, and product development. Chris has extensive experience in logistics management, purchasing, and maintaining product detail knowledge. His professional journey includes roles in mechanical design, drafting, and business leadership, having managed accounts, run his own businesses, and led operations across design and distribution. Chris thrives on solving technical challenges, delivering client-focused solutions, and leveraging his engineering acumen to drive product innovation and operational excellence.

Industry Capability

Welding, Fabrication, Design and Drafting Services

Weld East Metal Fabricators is a leading provider of high-quality welding and fabrication services, catering to diverse industries like mining, construction, oil and gas, agriculture, and civil construction. We specialise in custom metal fabrication, welding, metal cutting, forming, assembly, and installation. Our vertically integrated approach allows WeldEast to control the quality from design through to assembly of the products for clients.

Committed to quality and safety, Weld East employs skilled professionals, utilises state-of-the-art equipment, and adheres to stringent quality control procedures. Our core competencies are anchored on customer satisfaction and are instrumental in delivering exceptional results for projects of all sizes.

- Engineering design and certification utilising the latest in 3D CAD/CAM software.
- Sheet, plate, and tube bending/rolling.
- MIG, TIG and flux core welding
- Steel, stainless steel, and aluminium fabrication
- Spray paint and industrial coatings.
- Repair, refurbishment and reverse engineering.

Types of Welding Specialisations

Weld East Metal Fabricators specialises in a range of welding techniques to ensure the highest quality and durability of their fabricated products. Our expertise includes:



MIG Welding

A versatile process suitable for various materials, including mild steel, stainless steel, and aluminium. It's known for its speed and efficiency.



TIG Welding

A precise technique often used for thin materials, stainless steel, and aluminium. It produces high-quality, clean welds.



Stick Welding

A robust process suitable for outdoor environments and thick materials. It's versatile and can be used in various positions.



FCAW

A semi-automatic process that offers faster welding speeds and deeper penetration compared to stick welding.

These welding specialisations allow us to deliver tailored solutions for a wide range of applications, ensuring the strength, reliability, and longevity of their fabricated products.

Materials Expertise

We, at Weld East, boasts a deep understanding of various materials, enabling the delivery of tailored solutions for a wide range of applications with optimal performance and longevity as primary consideration. Our metal fabrication expertise extends to:

- **Mild Steel:** A versatile and cost-effective material, ideal for construction and general fabrication.
- **Stainless Steel:** Renowned for its corrosion resistance, it's perfect for food processing, chemical industries, and marine environments.
- **Aluminium:** A lightweight yet durable metal, commonly used in aerospace, automotive, and marine industries.
- **High-Strength Steel:** Offers exceptional strength and durability, making it suitable for heavy-duty applications.

Product Offerings



- Replacement guards, platforms, handrail, stairways and walkways for mobile machinery
- Electrical enclosures, fire suppression brackets, control system boxes and hydraulic enclosures
- Certified transport stands and boxes
- Workshop equipment - benches, shelves, maintenance tooling, mobile access stairways, workstations, oil trolleys, tipper bins, hazardous goods storage, parts baskets, material racks, trestles and more
- Tanks and pressure vessels
- Certified lifting equipment

Industries Served

Weld East serves a diverse range of industries, providing tailored solutions to meet the unique needs of the following sectors:

- **Mining:** Providing robust and durable equipment and components for mining operations.
- **Construction:** Supplying structural steel, custom fabricated parts, and site installations for various construction projects.
- **Oil and Gas:** Delivering high-quality components for pipelines, refineries, and offshore platforms.
- **Agriculture:** Manufacturing equipment and machinery for farming and agricultural processes.
- **Transportation:** Fabricating components for trucks, trailers, and other transportation vehicles.
- **Manufacturing:** Providing custom metal parts and assemblies for various manufacturing processes.

Certifications and Standards (Engineering and drafting)

Weld East certifies equipment against Australian standards through a combination of rigorous testing, inspection, and documentation processes. Here's a general overview of their approach:

Testing and Inspection

- **Proof Load Testing:** Equipment is subjected to loads exceeding its intended capacity to verify its structural integrity.
- **Pressure Vessel Tank Inspection:** Tanks are inspected for defects, corrosion, and adherence to pressure vessel codes.
- **Leak Testing:** Equipment is tested for leaks to ensure it can maintain pressure and prevent fluid loss.
- **Non-Destructive Testing (NDT):** Techniques like magnetic particle testing, dye penetrant testing, and ultrasonic testing are used to detect internal and surface defects.
- **Material Identification:** Materials used in the equipment are verified to meet Australian standards.
- **Hardness Testing:** The hardness of materials is measured to ensure it meets required specifications.
- **Coating Inspections:** Coatings are inspected for thickness, adhesion, and corrosion resistance.

Design Verification and Documentation

- **Design per Australian Standards:** Equipment is designed in accordance with relevant Australian standards, such as AS 1210 for pressure vessels.
- **Drawings per ISO 9001:** Detailed engineering drawings are prepared to ISO 9001 quality standards.
- **Calculation Packages:** Calculations are performed to verify the structural integrity and safety of the equipment.
- **Design and Drawing Checks:** Designs and drawings are reviewed to ensure compliance with standards and specifications.
- **Stress Modelling:** Computer-aided engineering (CAE) tools may be used to analyse stress distributions and optimize designs.

Certification and Documentation

Once the equipment has successfully undergone testing, inspection, and design verification, Weld East issues a certification document. This document confirms that the equipment meets the specified Australian standards and is suitable for its intended use.

Weld East also provides supporting documentation, such as test reports, inspection records, and design calculations, along with the certification.

Facilities and Equipment

Overview of Workshops and Fabrication Services

Weld East is equipped with modern workshops and fabrication spaces designed to handle a wide range of projects. These facilities are strategically designed to optimise workflow and maximise productivity.

- Located in Hazelmere, WA near major transport links
- Site Size: 8000m²
- Workshop Size: 2400m²
- Pressing: Max 4m long 320T capacity
- Plate Rolling: Max 1200mm wide up to 4mm
- Guillotine: 3m long up to 6mm thick
- Pipe Bending: Up to 60mm OD
- Profile Cutting: Up to 35mm plate with CNC controlled drilling, cutting, and tapping
- Bandsaw: Up to 460UB
- 10 Tonne overhead crane

Key Equipment and Technology

To ensure precision and efficiency, Weld East invests in cutting-edge equipment and technology. Some of the key equipment includes:



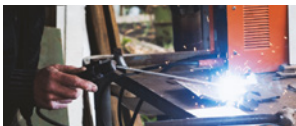
CNC Cutting Machines

High-precision machines for accurate cutting of various materials.



Press Brakes

Powerful machines for bending and forming metal sheets.



Welding Machines

A variety of welding machines for different techniques, including MIG, TIG, and arc welding.



Material Handling Equipment

Forklifts, cranes, and other equipment for efficient material handling.



Inspection Equipment

Tools for quality control, such as ultrasonic testing and magnetic particle inspection.

Capacity and Scalability of Operations

Weld East is equipped to handle large-scale projects, adapt to fluctuating demands, and meet tight deadlines.

With over 42 years of experience in the same location, our workshop is fully equipped with multiple brake presses, numerous pipe rollers, and other fabrication equipment, allowing us to efficiently manage and complete projects within tight timelines.

Our dedicated team possesses the experience and capability to handle projects of all sizes and complexities. Our well-equipped facilities and expert workforce enable us to meet our clients' evolving needs.

We excel in delivering high-quality products within short lead times, handling a diverse range of projects simultaneously. By consolidating operations on a single site, we streamline value-chain activities and improve lead times. Our competitive pricing reflects our commitment to providing cost-effective metal fabrication and engineering services.

Safety and Compliance

Health and Safety Procedures

Weld East Metal Fabricators prioritises the health and safety of its employees and clients. The company maintains a robust health and safety program, which includes:



Regular Safety Training

All employees undergo comprehensive safety training, covering topics such as hazard identification, risk assessment, personal protective equipment (PPE) usage, fire safety, and emergency procedures.



PPE Provision

Weld East provides high-quality PPE, including safety glasses, face shields, gloves, earplugs, and respiratory protection, to safeguard employees from potential hazards.



Workplace Inspections

Regular inspections are conducted to identify and address potential safety hazards, ensuring a safe working environment.



Emergency Preparedness

Emergency response plans are in place, and regular drills are conducted to prepare employees for various emergency scenarios.



Mental Health Support

Weld East recognises the importance of mental health and provides resources and support to employees.

Compliance with Industry Regulations

Weld East adheres to all relevant industry regulations and standards to ensure compliance and safety. These regulations include:



Occupational Health and Safety (OHS) Regulations

Complying with OHS regulations to protect the health and safety of workers.



Environmental Regulations

Adhering to environmental regulations to minimise the impact on the environment.



Quality Standards

Meeting industry standards such as ISO 9001 to ensure product quality and customer satisfaction.

Environmental Impact Considerations

Weld East is committed to minimising its environmental impact. The company implements various measures to reduce its carbon footprint and promote sustainability, such as:



Waste Reduction

Implementing waste reduction strategies, including recycling and proper disposal of hazardous materials.



Energy Efficiency

Adopting energy-efficient practices, such as using energy-efficient equipment and lighting.



Water Conservation

Implementing water conservation measures to reduce water consumption.

Innovation and R&D

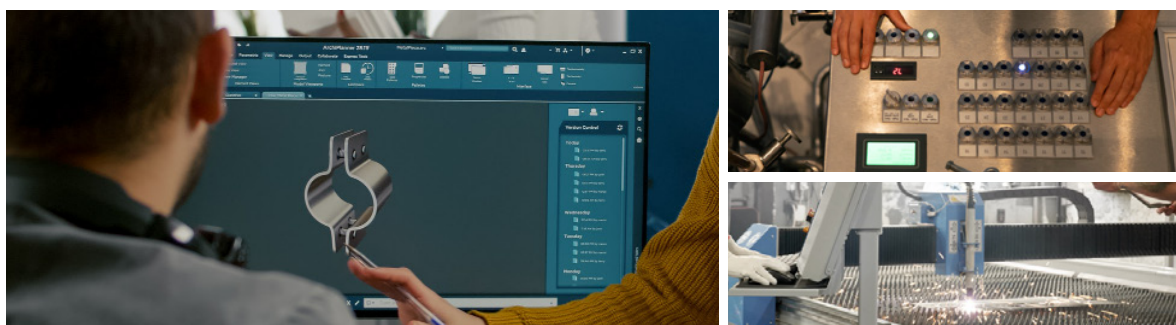
Investment in Technology and Process Improvements

To maintain its competitive edge, Weld East invests in the latest technology and process improvements. This includes:

- **State-of-the-Art Machinery:** Investing in cutting-edge machinery to improve efficiency and accuracy.
- **Lean Manufacturing Techniques:** Implementing lean manufacturing principles to streamline operations and reduce waste.
- **Automation:** Incorporating automation technologies to enhance productivity and reduce labour costs.

Examples of Innovative Solutions Developed for Clients

Weld East has a track record of developing innovative solutions to meet the unique needs of its clients. Some examples include:



- **Lightweight and High-Strength Structures:** Designing and fabricating lightweight structures that meet stringent performance requirements.
- **Custom-Engineered Components:** Developing custom components tailored to specific applications.
- **Rapid Prototyping:** Utilising rapid prototyping techniques to accelerate product development.
- **Sustainable Fabrication Practices:** Implementing environmentally friendly processes and materials.

Workforce and Expertise

Overview of Skilled Tradespeople

Weld East Fabricators boasts a highly skilled and experienced workforce, which is the cornerstone of our success. Our team comprises dedicated professionals who are passionate about delivering exceptional results.

Our workforce includes a diverse range of skilled tradespeople, including:



Welders

Certified welders proficient in various welding techniques such as MIG, TIG, and arc welding.



Fabricators

Skilled fabricators who can shape and assemble metal components into complex structures.



Fitters

Skilled fitters who assemble components and ensure proper fit and alignment.



Quality Control Inspectors

Dedicated inspectors who maintain high quality standards through rigorous inspections.

Ongoing Training and Development Programs

To ensure our workforce remains at the forefront of industry advancements, we invest in ongoing training and development programs. These programs cover:



Technical Skills

Enhancing welding techniques, machining skills, and fabrication processes.



Safety Training

Promoting a safe working environment through regular safety training and certifications.



Quality Control

Training on quality control procedures and standards.



Industry Standards

Keeping up to date with the latest industry standards and regulations.

Specialist Welding Qualifications



Weld East invests in its workforce and provides opportunities for continuous learning to deliver high-quality products and services that meet the evolving needs of our clients. Many of our welders possess specialised welding qualifications, such as:

- AS/NZS 1554.1: Certification in welding procedures.
- AS/NZS 1554.2: Certification in welding performance.
- Other industry-specific certifications: Depending on the specific requirements of projects.

Project Management Approach



Project Planning and Management Methodologies

We employ a structured project management methodology that involves the following key steps:



We utilise industry-standard project management tools and software to streamline processes and enhance project visibility.

Delivery Timelines and Quality Assurance

With years of experience in steel fabrication, Weld East is dedicated to delivering superior products. Our team adheres to rigorous quality control standards and can provide comprehensive documentation, including weld procedures, certifications, and engineering documents. We work closely with our clients to understand their project requirements and deliver solutions that meet their exact specifications and industry standards.

Weld East is committed to meeting project deadlines without compromising quality. We implement the following strategies to ensure timely delivery and high-quality outcomes:



Efficient Scheduling

Optimising resource allocation and scheduling to minimise delays.



Rigorous Quality Control

Implementing stringent quality control measures at every stage of the project.



Regular Progress Reviews

Conducting regular reviews to monitor progress and identify potential issues.



Customer Communication

Maintaining open communication with clients to keep them informed and address any concerns.

We are committed to delivering quality products to our customers, as such have a structured approach to management of steel fabrication, maintaining stringent quality controls on our workshop floor.

Weld East can provide on request all required documentation including weld procedures, welder qualifications, material certs, surface treatment, concept drawings, and engineering certification documents. Weld East develop an understanding of their customer's project requirements and seek to meet both customer specifications and relevant manufacturing standards.

Collaboration with Clients and Stakeholders

We believe that strong collaboration is key to project success. Adopting a collaborative and client-centric approach, ensures that projects are delivered to the highest standards of quality and satisfaction.

We work closely with our clients and stakeholders to:

- **Understand Requirements:** Clearly understanding client needs and expectations.
- **Provide Regular Updates:** Keeping clients informed about project progress, milestones, and any potential challenges.
- **Encourage Feedback:** Actively seeking feedback from clients to improve project outcomes.
- **Build Strong Relationships:** Fostering long-term relationships based on trust and mutual respect.

Client Success Stories

Case Study 1: WARRRL Containers for Change

Problem Solved and Outcome

Weld East Fabricators has actively supported Containers for Change (WARRRL) in standardising Drop & Go refund points across the state. This collaboration is part of a broader environmental initiative aimed at promoting sustainable recycling practices and reducing waste through container returns.

The project focused on designing, engineering, and fabricating high-quality bins that would serve as standardised Drop & Go refund points, ensuring a seamless recycling process throughout Western Australia. It also aimed to support local manufacturing and strengthen the regional economy.

Weld East Fabricators developed bins that were locally designed, engineered, and fabricated, highlighting Western Australian craftsmanship. The project committed to supporting local jobs and businesses, reinforcing the resilience and growth of the local economy. Additionally, the bins align with Containers for Change's mission, encouraging community participation in recycling initiatives and promoting environmental sustainability.

As a result, the customised bins are now operational across Western Australia, ensuring consistent recycling infrastructure. The collaboration also supports local businesses, showcasing the capacity of Western Australian manufacturers on a state-wide scale. Furthermore, the initiatives contribute to waste reduction and charitable efforts, combining environmental responsibility with social impact.

Weld East Fabricators' partnership with Containers for Change demonstrates that strategic local collaborations can deliver solutions that benefit the environment, support community initiatives, and strengthen local economies. This case highlights the value of local expertise and sustainable manufacturing in achieving environmental sustainability goals, ultimately creating long-term benefits for communities across Western Australia.



Case Study 2: Scanning Jobs

785C Powered Stairway

The scope of this job was to reverse engineer a powered stairway for a Caterpillar 789C Dump Truck. A powered stairway is one that is hydraulically operated so it can be raised and lowered about a pivot where it mounts to the truck.

Due to its movement the mounting points need to be precise and the ancillary pieces that are welded to the ladder (such as the ram mounts and handrail mounts) must be in the correct position. Additionally, these ancillaries must be correct so that if we sell a ladder, it must be able to interface with OEM parts that the customer may want to re-use from their truck.

In a case such as this, all the measurements can be taken by hand (which we still do) however taking a scan means we can either model straight over the scan or model from measurements, make a 3D model, then overlay the scan on the model. This can show if anything has been missed and if the crucial parts are in the correct places.

In this instance the main benefit in using the scanner was to speed up the process of measuring on site. When a designer has taken critical dimensions and some quick overall dimensions, so long as a quality scan has been taken this is often sufficient to complete the job. Scanning can also help capture what can be difficult to measure by hand. Sometimes, when measuring onsite, there are parts or shapes that obscure the draftsman from being able to measure in a straight line or the part may still be on the machine (as was the case in this instance) making it hard to get measuring equipment where required – scanning around these obstructions can be invaluable in obtaining precision.

Another benefit in having the scan to reference is that much of the equipment we measure has been used on mine sites and as such has had a hard life. Often stairs and handrails like this are bent or rusted away, so having a 3D scan can be useful in checking if the object is true and therefore if the measurements taken are accurate.

As a result of scanning this job, the process was expedited (saving the client money) and a more accurate result was achieved than by measuring alone.



930E Komatsu LH Platform

This job is a little different than our usual. A customer of ours wanted to modify a platform from a Komatsu truck to fit on a Caterpillar truck, so modifications needed to be made to allow it to mount to the new truck, in addition to retaining the lights in the positions of the previous platform.

In order to do this a scan was taken of the Komatsu platform along with measurements from the Caterpillar truck; to see how the old platform was attached and where the light fittings needed to go. Once the scan was taken and processed, it was imported into 3D modelling software Solidworks as a point cloud and a 3D model of the Komatsu platform was made over the top of the scan. After critical measurements were checked between the scan and the platform, the modifications began.

The struts that mount the platform to the truck were modelled up along with the brackets that attach them to the platform (shown here in purple and green respectively). Part of the platform then needed to be cut away to accept the brackets and to make apertures to fit the fabricated light nacelles. An extra piece of RHS was added to connect with an existing strut on the truck as well. Once all the new items were added to the platform model, technical drawings could be produced in Solidworks. These instruct the fabricators where to cut the platform, how to cut, bend and weld the new brackets, struts and light nacelles and finally how to attach them to the platform.

All of the dimensions involved in this job were critical to facilitate the correct fitment of a large piece of a mining truck to fit a totally different brand of another mining truck. The ability to scan and check dimensions and fitments accurately, meant this platform was sent the customer and fitted the truck first time.



Stationary Dry Stand

Frequently in our line of work we receive a request from a client who has seen a product we make or who owns a product we have made and they would like to know if it can be modified to perform a different task or repurposed to perform the same task on a slightly different component.

In this instance it was the latter. We had supplied a customer with a stationary dry stand - that is, a stand that stays in one place and is used to secure the front wheel spindle of a mining truck, so that it can be stripped down for refurbishment and rebuild.

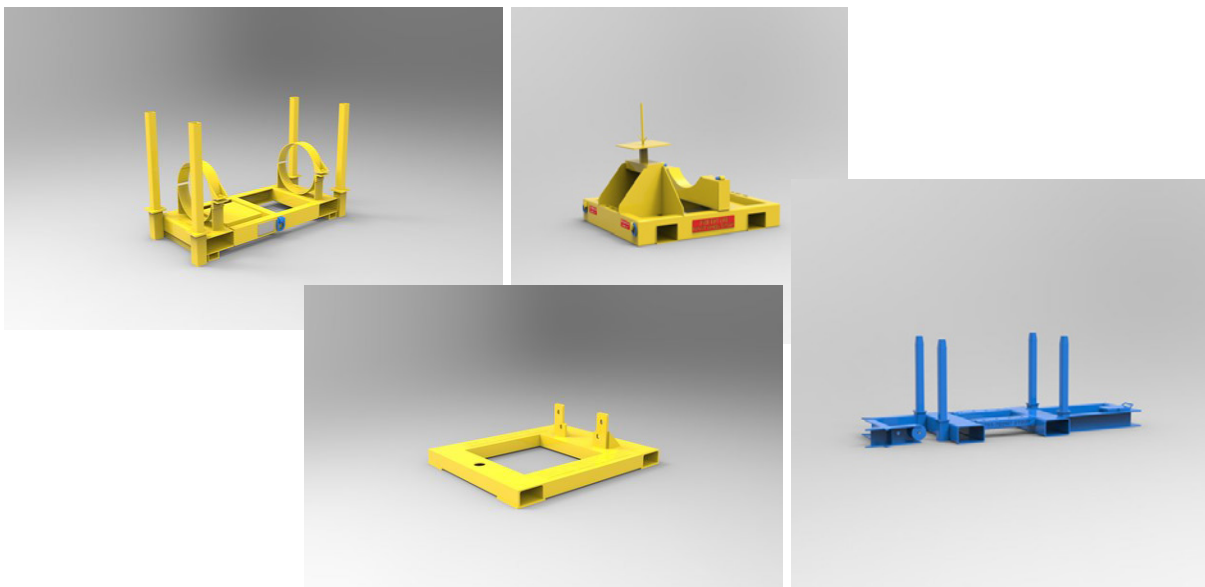
The stand itself is a large flat platform that has two L-shaped brackets bolted to it, with additional bolt holes in the brackets' vertical surfaces. These holes allow very large bolts to go through and hold the truck spindle vertically, so components can be slid off and on the spindle by crane from above.

As with car parts, the truck parts from different models (although similar) can vary in size and shape. This customer wanted our stand to be able to hold the front spindles from 777, 785, 793F Standard and 793F Long Life, Caterpillar trucks. Our stands fitted most of these but a couple were on a slight angle and one didn't fit at all – which wasn't workable for them.

In this case we went to the customer's workshop and scanned the spindles for all the trucks above. After we processed the scans, we were able to use 3D modelling software Solidworks to open the model of our existing stand and import the scan mesh from the spindles; to see how the bolt holes in the spindles aligned with the bolt holes in the brackets.

After doing so we could see how we could modify the L-brackets easily, to be able to work for all the spindles requested. The ability to be able to go to site and quickly scan all the spindles and their mounting holes, then line them up with our scan model meant we could find a solution accurately, that we could also take screen shots of to send to our client for approval.

Being able to do this means we can demonstrate proof on concept, ensuring we are on the same page with the client and that there is no confusion about the intended result. Additionally, we now have a stand we can sell to a wider range of customers with a minimum of design time.



Sustainability and Corporate Responsibility

Commitment to Environmental Sustainability

Weld East incorporates sustainable practices into its operations:



Waste Reduction

Implementing waste reduction strategies, such as recycling and proper disposal of hazardous materials.



Energy Efficiency

Adopting energy-efficient practices, including using energy-efficient equipment and lighting.



Water Conservation

Implementing water conservation measures to reduce water consumption.



Sustainable Material Sourcing

Implementing water conservation measures to reduce water consumption.

Community Engagement and Contributions

Weld East actively engages with the local community and supports various initiatives:



Community Partnerships

Collaborating with local organisations on community development projects.



Employee Volunteer Programs

Encouraging employees to volunteer their time and skills for community causes.



Supporting Local Businesses

Sourcing materials and services from local suppliers.



Educational Outreach

Collaborating with schools and universities to promote STEM education and inspire future generations.

Ethical Business Practices

Weld East adheres to the highest ethical standards in all its business dealings:



Fair Labour Practices

Ensuring fair wages, safe working conditions, and ethical employment practices.



Transparent Operations:

Maintaining transparent and honest business practices.



Compliance with Regulations

Adhering to all relevant environmental, health, and safety regulations.



Social Responsibility

Considering the social and environmental impact of its operations.

By integrating sustainability and social responsibility into its business practices, Weld East aims to create a positive impact on the environment and the community.



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